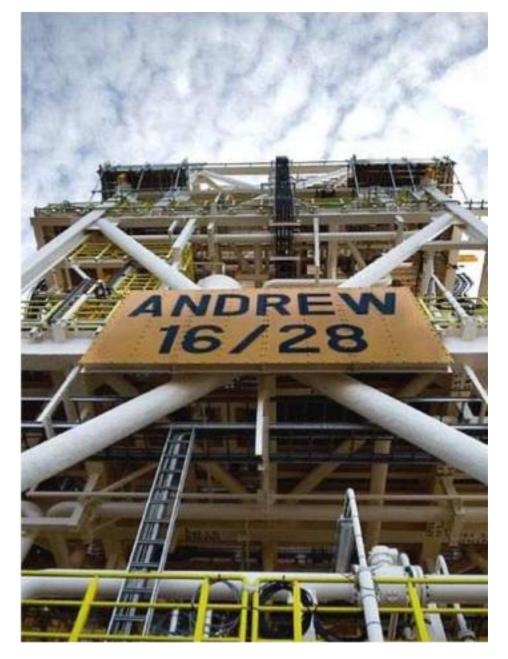


Beyond Collaboration

OEUK Decommissioning Conference

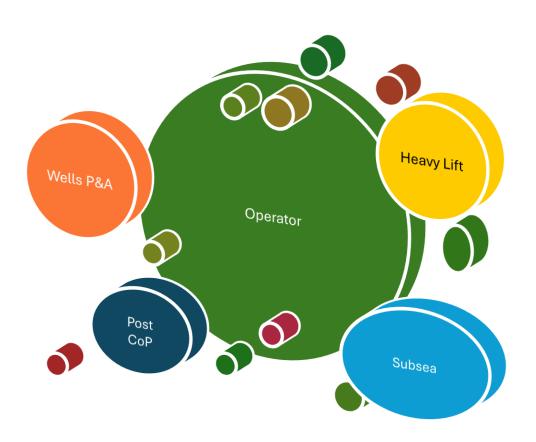
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challenges



- interface management between E&P, pre-FEED, FEED, EPC, Ops, Wells P&A, HLV & Disposal contractor leads to lack of accountability for overall decom solution
- different service contractors changing through life-cycle gives rise to variation opportunity for key contractors and no pull-through performance accountability to decom phase
- E&P businesses in a mature environment are designed to deliver and manage enhanced production opportunities not necessarily multiple decommissioning projects - Capex v Opex v Abex
- creates multiple layers of, potentially non-value adding, management and overhead across many different businesses
- Difficult to recruit and retain people when only have a single project
- **Delivering the cultural shift**. Operations to Project

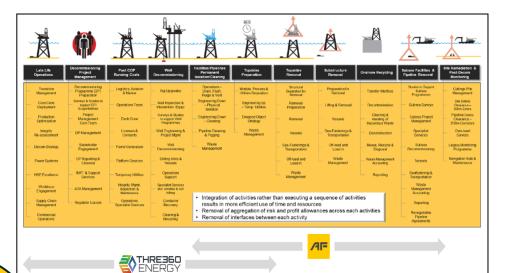


journey to success



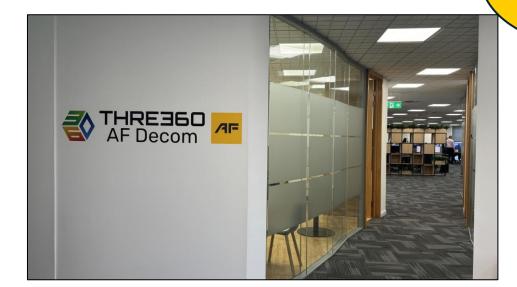


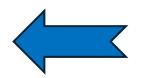




Trust
Transparency
Time









rationale





































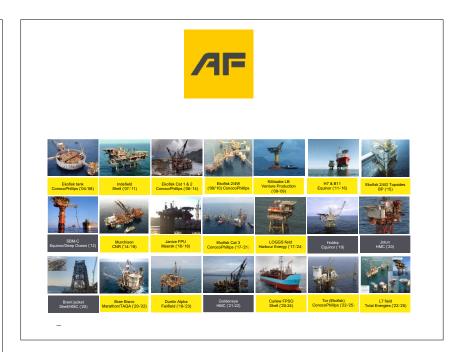






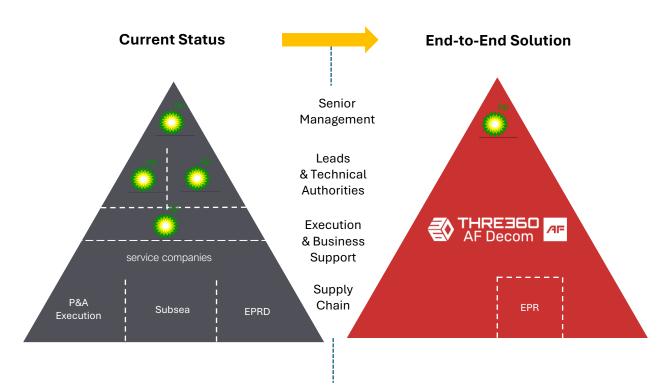


- Supported decom on 100+ assets
- 20 years of decom experience
- End to end capability
- WPM, IO, PO, WO + EPRD + Disposal
- Strong financial standing and balance sheets
- Significant supply chain
- Deep and experienced technical resource pool
- Shared strategic focus on Late Life and Decom
- Market leading environmental and recycling base with deepwater quay
- Shared proven delivery experience and track record
- Aligned flexible customer focused approach



shifting the model













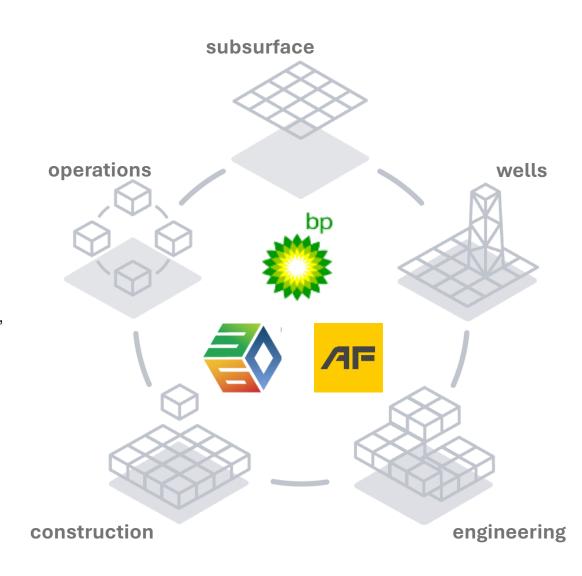
- Co-create an exclusive service business that will safely deliver, protect reputation and reduce overall Abex
- Access fit for purpose management systems focussed on delivering decom
- Creates better alignment between bp and service delivery
- The profitability of the JV is then shared between the respective shareholders
- **UK** as a **foundation** geography for wider geographical service delivery

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delivering the model



- unique opportunity to create the first major decommissioning JV focussed on end-to-end solution
- JV with an **equal share** in financial performance **innovative commercial model** that creates strong alignment and reliance
- **delivering** subsurface, wells, engineering & construction and operations support (installation operator, pipeline operator and well operator)
- single accountability across all phases of the abex phases with aligned performance objectives
- **fit for purpose** business management systems for abex deliveryprocurement, HR, planning, cost control, maintenance & integrity management
- team can be accessed on a more flexible basis through the different phases of the asset lifecycle on an as required basis
- **governed** by a board / steering group with **equal representation** from respective companies
- balanced and equitable contract risk in the right place

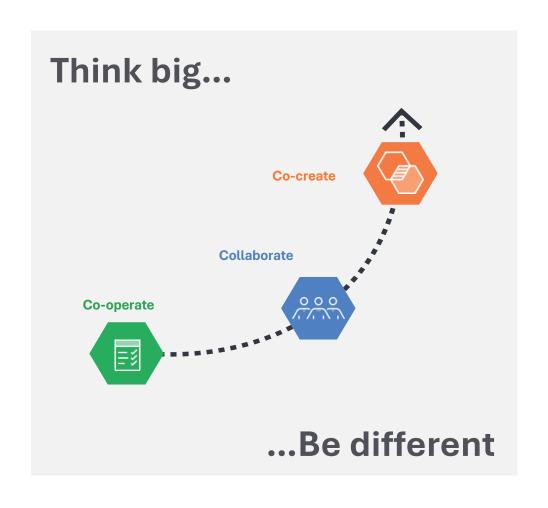


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co-create – beyond collaboration



the opportunity to co-create a new company - set up to deliver end – end decommissioning



- THREE60's late life and decommissioning delivery model, once seen as innovative, has become a recognised benchmark, reflecting a shift in industry maturity.
- AF Offshore Decom's 20 years of track record allows trust in the ability to deliver.
- Today, there are few "firsts" in this domain; the conversation has moved beyond proving concepts and overcoming perceptions.
- The focus now is on **optimising** established practices **and advancing to the next phase**: co-creating something new with with partners to push the boundaries of what's possible.
- This approach aims to unlock greater efficiencies, resilience, and value across the late life asset landscape
- Co-creation requires commitment

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Thank you

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